

Learning and Skills Service Service Level Agreement 2016-2017

***Northumberland Education Business
Partnership***

Background:

Northumberland Education Business Partnership (NEBP) has extensive experience in bringing together schools, businesses and other relevant parties to offer an effective range of mutually beneficial work related learning activities that support children and young people to develop employability and enterprise skills and make realistic but ambitious plans for their future.

These interventions raise achievement and aspiration; support progression and decision making, and develop employability skills to help young people to be 'work ready'.

Additionally the activities on offer can support the enhancement of the National Curriculum with emphasis upon Work Related Learning and Enterprise Education.

NEBP is supported in its delivery by:

Business Ambassadors who are trained employers / employees who work with pupils on EBP activities to help prepare them to be 'work ready', to give them a better understanding of the world of work and to raise job awareness and;

Apprentice Ambassadors who are real life apprentices who will share their personal career journey to enable pupils to gain a better understanding of the routes into and the reality of apprenticeships.

Why this is important

Department for Education guidance¹ suggests that schools and academies should consider a range of wider careers activities to offer all young people insights into the world of work. NEBPs local **employer engagement** enables schools to access a high quality range of work-related activities to enhance their **careers offer**.

"More contact with real employers, enthusiastic and passionate about their own careers, not only inspires pupils but also challenges pre-conceived ideas about jobs. Having the opportunity to talk to people in those jobs and visit workplaces helps to build knowledge and understanding of the full range of careers available in a particular sector."²

What schools can buy³

For First Schools

Business Ambassadors to support curriculum activity – in particular STEM	Successful role models work with schools to inspire pupils to achieve their goals.
Professional Development Placements (PDPs) in industry for Teachers / PAs / Lecturers	Short term or long term placements for teachers / educationalists in local businesses.
Employer support for Work Related Learning and Enterprise activities	A range of activities including, but not limited to, the Tetrahedron construction activity designed to develop team building skills and the Clowning Around team game which will help develop all employability skills.
*Pupils visits to industry	Pupils benefit from 'real life' experiences in a range of businesses and sectors.

For Middle Schools

Business Ambassadors to support curriculum activity – in particular STEM	Successful role models work with schools to inspire pupils to achieve their goals.
Professional Development Placements (PDPs) in industry for Teachers / PAs / Lecturers	Short term or long term placements for teachers / educationalists in local businesses.

¹ Statutory Guidance; The duty to secure independent and impartial careers guidance for young people in schools. For Head Teachers, School Staff, Governing Bodies and Local Authorities. March 2013. Reference: DFE-00036-2013

² Careers Guidance and Inspiration: Statutory Guidance for governing bodies school leaders and school staff. April 2014 DfE

³ Other bespoke activities are under development and will be available; requests should be directed to the WRL Officer

For Middle Schools (*continued*)

Employer support for Work Related Learning and Enterprise activities

A range of activities including, but not limited to, the **Tetrahedron** construction activity designed to develop team building skills and the **Duck Production** team game which will help to develop all employability skills.

For example <http://chantry.the3rivers.net/>

*Pupil visits to industry

Pupils benefit from 'real life' experiences in a range of businesses and sectors.

Employer Engagement

Involvement and input by employers for groups of pupils working on 'big picture' topics such as sustainable energy and the environment.

Build A Business⁴

To enable pupils to consider self-employment as a potential career option. Team work activities supported by local self-employed role models and Business Ambassadors enable pupils to form their own business and develop a new product idea.

Apprentice Ambassadors

Presentation from a current Apprentice. The Ambassador will describe their own personal journey from leaving school to the current time, and will include details of their job and the work they do, the business they work for, the training involved and their aspirations upon completion of their Apprenticeships. Can be tailored to Apprenticeships in a specific sector if required.

*Career Speed Dating

This event raises sector and job awareness. It allows the young person to meet and 'grill' employees about their successful route into their career and to understand the qualifications and attributes needed. The activity is fast and very informative. Each young person will receive a workbook to record the employer's answers.

For example <http://newminster.the3rivers.net/careers-day-2015/>

For High Schools, Academies and Special Schools

Sector Tours

Bespoke site visits arranged to help young people 'rule-in or rule-out' potential career choices within a specific sector.

Student Visits

Bespoke employer visits mapped to GCSE, AS, A2, BTEC qualifications.

*Employer Engagement

Based on specific curriculum needs identified by teachers, employers and sourced from our contacts and databases, approached and briefed on behalf of the school.

Employer-led Employability Skills Development

For young people who need to develop their employability skills and attributes. Team work and leadership, communication and presentation skills, CV writing and mock interview practice – all supported by **employers** and **Business Ambassadors**. There will be an opportunity for young people to meet **Apprentice Ambassadors**.

Employer support for Work Related Learning and Enterprise activities

Activities such as developing teamwork, problem solving and communication and employability skills involving a work related and enterprise dimension in partnership with local employers.

Professional Development Placements⁵ in industry for Teachers / PAs / Lecturers

Short term or long term placements for teachers / educationalists in local businesses.

*Mock Interview training

Use of employers to support simulated interview sessions for pupils.

⁴ For up to 50 pupils

⁵ As in 3 above

For High Schools, Academies and Special Schools (*continued*)

Pupil visits to industry	Pupils benefit from 'real life' experiences in a range of businesses and sectors.
*Support for Careers Fairs, Labour Market Information using Employer intelligence	Employers support simulated interview sessions for pupils in Years 10 to 13.
*Sixth Form Conference planning and facilitation	Co-ordination and facilitation of special conferences determined by the school but which included the involvement of industry. For example Women into Enterprise, Key Skills, management training.
Build a Business⁶	To enable pupils to consider self-employment as a potential career option. Team work activities supported by local self-employed role models and Business Ambassadors enable pupils to form their own businesses and develop a new product idea.
Apprentice Ambassadors	Presentation from a current Apprentice. The Ambassador will describe their own personal journey from leaving school to the current time, and will include details of their job and the work they do, the business they work for, the training involved and their aspirations upon completion of their Apprenticeships. Can be tailored to Apprenticeships in a specific sector if required.
*Career Speed Dating	This event raises sector and job awareness. It allows the young person to meet and 'grill' employees about their successful route into their career and to understand the qualifications and attributes needed. The activity is fast and very informative. Each young person will receive a workbook to record the employer's answers. For example http://bchs.uk.net/news/career-speed-dating/

Costs

Unless specified, activities will be charged at £175 per half day session + £1 per participating pupil.

*These activities will be charged at £350 each + £1 per participating pupil, which includes planning, sourcing employers and delivery.

Individual proposals will be produced for all bespoke events.

For further information and a discussion about how we can meet your needs please contact Carole Richards on 01670 622790 or email carole.richards@northumberland.gov.uk

For further information on options for a Service Level Agreement with Northumberland County Council's Education Business Partnership, please contact carole.richards@northumberland.gov.uk or to discuss please phone 01670 622790.